

ast fall, we made a commitment to five guiding principles of railroading at Northern Plains.

It was not our intention to change the things we do well, or our long time objectives of providing excellent rail services to our customers, good jobs for our employees, and benefits to our communities. Simply – we wanted to “enshrine” and communicate to all of our stakeholders what we believe are the fundamentals of successful railroading.

So we looked at some of the modern objectives of several rail operations, and came up with our own “Five Guiding Principles.” Today – they are the foundation for everything we do at Northern Plains. Throughout the pages of our revamped *Railroader* magazine, and in the discharge of our duties every day – you will see these principles reinforced as we continue to pursue railroading excellence.

Keep Safe,

Jesse J. Chalich, President

*Northern Plains Railroad
Northern Plains Rail Services*



SAFETY

Is our collective responsibility;
we maintain a culture of safety.

SERVICE & GROWTH

Customers create our success.

We can only be as successful as our customers.

Service is what we offer our customers – it is our product.

Growth is necessary to continue our success.

PEOPLE

Our most powerful asset.

Our companies have been built around
good people and expertise.

Our customers stay with us because of our people.

ASSET UTILIZATION

Effective use of assets brings service, operational
and financial advantages.

We strive to use all of our resources efficiently – each day.

COST CONTROL

Is an ongoing challenge. We need to continually find more
efficient processes and cost-effective ways to operate.